

ERG TERMINOLOGY

SW: Seat Width	COM: Customer's Own Material	2FO: Two Fabric Option	WAC or PAC: Wood or Poly Arm Caps
SD: Seat Depth	COV: Customer's Own Vinyl	CS: Contrasting Stains, Seat & Backrest	PC: Polished Chrome
SH: Seat Height	COL: Customer's Own Leather	ENG: Laser Engraving	CH: Counter Stool, Special Height
BH: Back Height	MB: Moisture Barrier	TT: Two Tone Stains, Front and Back	BAR: Bariatric Seating
AH: Arm Height	FR: Fire Retardant	FO: Outdoor Frame Finish	CAS: Mobile Casters
OAW: Overall Width			
OAD: Overall Depth			

GRADED IN FABRICS

ERG offers graded in fabrics from the following textile companies: **ArcCom, DesignTex, Knoll, Mayer and Momentum**. Please visit ERG's website under the heading TEXTILES to find graded-in fabrics in pdf format along with a link to each vendor's website. For additional information call the manufacturer with their Toll-Free number provided. **For COV and COL (Customer's Own Vinyl or Leather) please use Grade 2 List price.**

MOISTURE BARRIER:

ERG International offers an optional moisture barrier to seats only on all seating products. The barrier is applied over the foam and under the fabric. Please specify "-MB" option with product model number add \$60 List per seat.

FIRE RESISTANCE:

Due to the vast choice of fabrics with varying degrees of flame retardancy, we suggest you consult the published technical data of the fabric supplier. ERG International assumes no responsibility for the flame retardancy of any fabric.

California Technical Bulletin #117 relates to fabrics as well as resilient filling materials (i.e. foam and dacron), all ERG International products conform to this standard.

Certain jurisdictions require the use of additional fire retardants such as the regulation known as California Technical Bulletin #133. ERG International provides compliance with this standard by application of a fire barrier material. Labels indicating fire retardancy compliance can be placed on the underside of all seating products when required. Please specify "-FR" option with product model. The cost is \$90 List per yard of fabric required for the unit specified, or as noted.

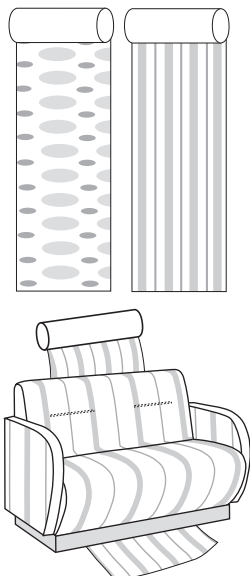
2 FABRIC OPTION:

When two or more fabrics are used on one unit add an additional 10% of list price based on the higher grade fabric per unit and add Code 2FO to the model number.

Specify which illustration shows how fabric is to be applied to furniture:

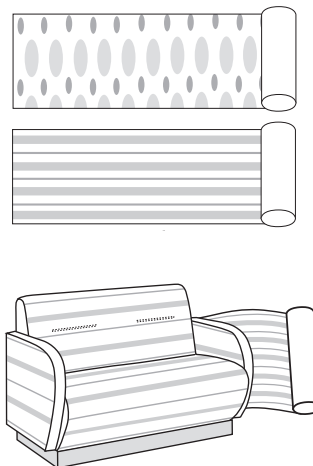
Off The Bolt (Non-Railroad)

Off The Bolt fabrics require seaming of fabric on one-piece cushions greater than 54".



Railroad

Railroad fabrics allow tailoring of one-piece backs or seat cushions of sofas without seams.



COM SPECIFICATIONS

ERG International is pleased to cooperate with COM selections. However, ERG cannot be held responsible for the performance of COM materials. ERG assumes no responsibility for the appearance, durability, colorfastness or variations in tone of weaving of customer-supplied materials and fabrics. All responsibility for COM shipments is between the customer and the source from which the choice was made.

COM YARDAGE

All yardage requirements are listed in the COM requirements column of the price list and are based on 54-inch goods which are not necessary to match. ERG recommends the use of 54-inch materials. In the case of some unusually styled COM's, there may be an additional charge for cutting, matching and sewing. Fabrics that are very light or see-through will be sewn with an underlining. This additional expense will be incurred by the customer.

COM APPROVAL PROCEDURE

Prior to order placement, a sample "cutting" of the proposed COM must be submitted to ERG for preliminary approval on the intended item. A minimum 8" X 8" size sample is adequate for solid fabrics. If COM has a repeat pattern, a sample large enough to show the repeat is required. The right is reserved to reject the COM if ERG considers the COM inadequate for any reason. The customer will be notified immediately of the rejection of the COM for the intended item.

COM ACKNOWLEDGMENTS

After the COM is approved and ERG receives the Purchase Order, the order will be entered into our computer system, processed through accounting and held in production pending the arrival of COM. When the COM has been received at ERG and inspected for its authenticity, lead time becomes effective.

APPROVED COM ORDERING PROCEDURES

In order for ERG International to process your accepted COM orders, carefully follow these procedures:

1. Attach a small 6" x 6" cutting of the approved COM to your purchase order.
2. Send California Flammability certificate for furniture shipped within the State of California.
3. Compute the required COM yardage as follows: 54" inch Wide Fabrics -

See specific yardage requirements in the price list under the listing for the correct model number.

Narrow Fabric:		Fabric With Repeat Patterns:	
50" Wide	15% Additional Fabric	6"-14" Repeat	20% Additional Fabric
45" Wide	25% Additional Fabric	15"-19" Repeat	25% Additional Fabric
36" Wide	60% Additional Fabric	20"-27" Repeat	30% Additional Fabric

When the approved COM has a narrow width and repeats, you must combine the percentage addition.

EXAMPLE:	48" Wide	25%
	6"-14" Repeat	20%
Total Add'l Yardage required:		45%

For Customer's Own Leather (COL), ERG requires 20 square feet per yard of COM yardage. All COL will be priced at Grade 2 List Pricing.

4. Instruct the supplier to mark the outside of the COM package with the following information:
 - A) Your Company's Name.
 - B) Your Purchase Order Number given to ERG
 - C) The supplier's Name, COM Name, number and amount of yardage shipped.
 - D) The ERG model number to which the COM is to be applied.
 - E) If the COM has a pattern, it must be stated whether the direction you want is horizontal or vertical. **All patterns will be applied vertically unless marked to the contrary.**
5. Ship the packaged COM, **prepaid: ERG International, 361 N. Bernoulli Circle, Oxnard, CA 93030.**
Please Note: Sidemark package with your P.O. number and Model Number of Product.

